

Steve Jones

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SUMMARY

A highly motivated multi-skilled professional. Experienced in many disciplines. Purchasing, Project Management and Product Management. An innovative and imaginative problem solver with a can-do attitude towards everything.

EXPERIENCE

Hydac Technology Ltd, Witney, Oxfordshire **2013 - Present**
Accumulator Product Manager

This was a good progression from my previous position, as I had gained much experience with accumulators and their applications.

- Responsible for the Accumulators and accessories product groups:
- stock profile - safety stock and value
- Special applications, solutions and installation.
- Product Training on sit and at customers
- Fault Diagnosis and rectification
- Installation and repair at customer sites
- Sizing calculations
- Project management
- New product requirements, concept, development, sourcing and purchasing to suit programme.
- Customer site visits and reports and recommendations

2008 - 2013

Offshore Project Engineer

A development of my previous role - moving into a Sales Position

- Working with a major UK Oil and Gas company to provide a solution for hydraulic accumulator safety. This involved visiting all the North Sea platforms and surveying all the equipment.
- designing and developing a solution.
- handling production of the components
- implementing the project.
- supporting additional requirements.

2004 - 2008

Senior Buyer

A small Purchasing department of four people, a wide ranging position with much responsibility

Duties

- Working with SAP to action requirements for production and customer requirements.
- Working with Engineering and Production Departments to source items for new projects and special requirements.
- Managing Company Car fleet
- Maintaining adequate stock levels of Hydac products
- Processing customer schedules and changing requirements as necessary.
- Looking after the factory requirements and maintenance.

Airflow Developments, High Wycombe
Purchasing Manager

2003 - 2004

- Responsible for a small Purchasing department of 3 people
- Sourcing materials for industrial and domestic fans from suppliers worldwide.
- Achieving cost reduction targets.
- Finding new suppliers for new product development.

TWR Engineering, Leaffield, Oxfordshire **2001 - 2003**

Senior Buyer

- Working with a major motor manufacturer on a new motor vehicle project.
- Assisting in Supplier selection
- Achieving cost targets through negotiation and specification.
- Leading Customer Purchasing review meetings.
- Developing Supplier Partnerships

Spectre Cars Ltd., Milton Keynes **2000 - 2001**

Purchasing and Materials Management

- Fully responsible for the development of the Purchasing Department for a new Super Sports Car Project. Including the layout and management of the production stores.
- Sourcing of parts to specification balancing cost and required quality. Liaising with Engineering and Production departments to ensure components available in time.

Pro-Tech Precision, Aldershot, Hampshire **1997 - 2000**

Materials Controller

- This position developed from Technical Sales Co-ordinator facilitating customers' ideas through manufacture to delivery.
- Solely responsible for a £4m purchasing budget covering everything from raw materials to IT and company consumables.
- Actively reducing supplier base and identifying more relevant sources of supply within tight budgetary constraints.
- Consistently improving the quality of Purchasing in a department that had stagnated.

The Jankel Group, Weybridge, Surrey **1987 - 1997**

Purchasing Manager

- the role of Purchasing Manager developed from the Assistant Purchasing Manager, a position held from 1987 until 1995.
- Sole responsibility for the sourcing and purchase of materials for bespoke limousine conversions

EDUCATION

Caterham School, Caterham, Surrey **1975 to 1981**

- A-Levels in Mathematics, Physics and Geography.
- O-levels in Mathematics, English Physics, French, Geography, and Biology

Guildford College, Guildford, Surrey **1996 to 1997**

CIPS Foundation course.

IT SKILLS

Apple OS ●●●●● Microsoft Office ●●●●● SAP ●●●●●
Microsoft ●●●●●
Windows ●●●●●

INTERESTS AND ACTIVITIES

- An insatiable appetite for anything mechanical.
- Skiing
- Cycling
- Walking
- Motorcycling
- Music
- Photography
- DIY

DRIVING LICENCE

Full clean UK driving Licence

REFEREES

Personal - Mr Nigel Manton 07967 645221

